## **BSI Stories**

#### Product development at BSI

For over 15 years BSI delivers business applications built on Scout. Today, more than 120,000 end users daily work with one of our products: BSI CRM, BSI CTMS, BSI Contact Center, BSI Insurance and BSI Retail.

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äge	Betreff		Auftrags-Nr.				Projektleiter		Nettopreis [CHF]			Nachfassdatum
	CRM Projekt FÄHRMANN LOGISTICS		14-80	Fixpreis	FÄHRMANN LOGIS	Catherine Crowden	Claude Schuler	Lieferung	750'000.00	29.09.2014	30.09.2014	
	Beschwerdemanagement Carekix		14-BT	Fixpreis	CAREKIX IT SERVI	Claude Schuler	Claude Schuler	Lieferung	950'00 <mark>0.00</mark>	29.12.2014	27.03.2015	
nunikationen CF	CRM Projekt DENTO ELECTRONICS		14-8D	Fixpreis	DENTO ELECTRONI	Claude Schuler	Claude Schuler	Bestellung	750'000.00	29.09.2014		23.09.2014
	CRM Projekt KOSO GMBH		14-8T	Fixpreis	KOSO GMBH	Claude Schuler	Claude Schuler	Potential	750'000.00	29.09.2014		
w	Workshop CRM		14-BV	Training	ARCHER INC.	Claude Schuler	Claude Schuler	Offerte	74'600.00	03.09.2014		28.10.2014
CF	CRM Projekt CAREKIX IT SERVICES		14-6D	Lizenz	Federkiel, Sven (CA	Claude Schuler	Zeno Hug	Bestellung	52'000.00	26.09.2014		28.09.2014
Ка	Kampagnenmanagement Carekix		14-BS	Fixpreis	CAREKIX IT SERVI	Claude Schuler	Zeno Hug	Potential	1'200'000.00	15.04.2015	19.08.2015	
CF	CRM Marktbetreuung Freemedia Verlag		14-BU	Fixpreis	FREEMEDIA VERLAG	Markus Brunold	Claude Schuler	Offerte	49'000.00	01.09.2014		23.11.2014
Au	ıftrag für Kunde X		14-BX	Lizenz	BSI 2	Zeno Hug	Catherine Crow	Offerte	452'000.00	24.05.2015	24.12.2015	28.04.2015
BS	I CRM Carekix Li	zenz	14-02	Fixpreis	CAREKIX IT SERVI	Zeno Hug	Claude Schuler	Lieferung	2'000'000.00	21.07.2014	19.09.2014	
BS	GI CRM Lizenz Gro	ovato	14-0Q	Lizenz	GROVATO AG	Zeno Hug	Claude Schuler	Lieferung	1'900'000.00	16.03.2015	08.09.2014	
BS	BSI CRM Palsec BSI CRM Palsec Basis Wartung 2012/2013		14-0G	Fixpreis	PALSEC	Zeno Hug	Claude Schuler	Lieferung	60'000.00	29.12.2014	30.04.2015	
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#### Application modernization

Many of todays mission critical applications are expensive to maintain and do not meet the requirements of modern use cases in the mobile-, cloud- or digitalization domain. BSI has the expertise to assess your current application landscape and to suggest transformation options to a modern technology stack that retain the value of your existing applications. This allows your organization to lower maintenance costs and to re-focus on the needs of your business.

### Support from the experts

BSI published Scout in 2011 under the Eclipse Public License (EPL). Eclipse Scout is an excellent choice for modernizing legacy applications, prototyping, or building new applications. If you decide to evaluate Eclipse Scout, ask BSI for training, consulting and professional support to maximize your value.

For further information please contact Matthias Zimmermann at scout@bsi-software.com





## Future Proof Business Applications







Sustainable Investment



Professional Support



Open Source

## **Key Benefits**



#### **Efficient Development**

Developing user friendly business application is complex and time consuming. Eclipse Scout is geared towards efficiency and covers most of the recurring technical requirements of business applications out of the box.

**Develop in Java.** Scout applications are developed in Java against the Scout application model. This allows developers to concentrate on the functionality that is relevant to the business. **Out of the box.** Scout covers recurring technical aspects such as client server communication, security, data binding and UI rendering. This helps projects to reduce time to launch.

#### Sustainable Investment

Scout's genes include sustainability and long-term thinking. Over 15 years, Scout has evolved into the mature framework it is today. Based on Java and HTML5, Scout is ready for the years to come.

**Declaration of Independence.** Eclipse Scout applications are independent of any specific user interface (UI) technology. UI layout and business functionality is implemented in Java.

**Ready for the future.** Avoid costly and time consuming application re-writes caused by the short live spans of todays web frameworks and focus on future business needs.

#### **Professional Support**



The commercial services offered by BSI, the initiator of the Scout project, provide security for your mission critical applications and support your team to meet demanding dead lines.

**Professional Support.** Get bug fixes and custom builds on short notice for your productive applications and take advantage of guaranteed response times for your pressing questions.

**Training and Consulting.** Get your developers up to speed in a few days with Scout and let our Scout experts help you to implement complex use cases.

#### **Open Source**

Scout is open source and free to use for commercial and personal projects. As an Eclipse project the Scout framework profits from the professionalism and the world-class IP management provided by the Eclipse foundation.

# **Key Benefits**

#### **Multi-device Applications**

Users expect business applications to be available at any location on any device. Thanks to its application model, Scout applications are based on a single Java code base. This allows the efficient development of multi-device applications with Scout. At the same time, Scout applications can be optimized at runtime for the desktop, tablets and mobile phones.

### Java Model, HTML5 Front-end

The value of enterprise applications is captured in its business functionality. To protect the investment over many years, Java is used to implement this functionality against Scout's application model.

Todays users demand a good looking front-end. The user interface of Scout applications is therefore based on HTML5.

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Fully based on HTML5, Java Script and CSS3, Scout applications can be styled to match the corporate identity and design of your organization.