

# Risks identified with proprietary software

- Niche tool vendors may get acquired by larger companies, disappear or change their technical focus
- Product strategy change, products may also vanish
- Typically less than 20 % of end user feature requests end up in proprietary product
- Licenses cost and restrictions makes it harder for large scale deployment

#### Drawbacks of closed innovation

- Adaptations are unsustainable with closed data format
- Innovation suffers when development is done in isolation
- Some innovation do not have a business case for tool vendors
- Industrial users can end up paying large amounts for improvements which can then be used by competitors who have a normal license cost
- Security concerns cannot be addressed by code inspection
- Learning curve, skills availability

#### Support duration concern

- Proprietary software hardly reaching 10 years of support
- Embedded systems have a life-cycle reaching more than 10 years

**Aeronautics** 

**Automotive** 

Defense

Energy

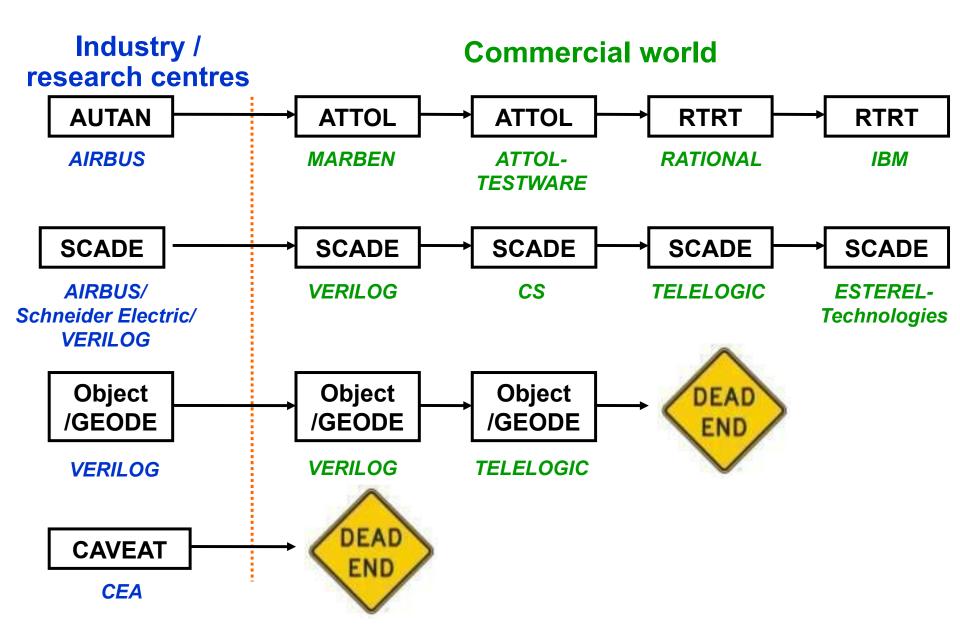
Healthcare

Railway

Space

**Telecommunication** 

#### Mastering? Continuity? > 10 Y



#### Open Source as an enabler for

- Migration
- Interoperability
- Extensibility
- Open innovation
- Long term support
- Combination of make and buy

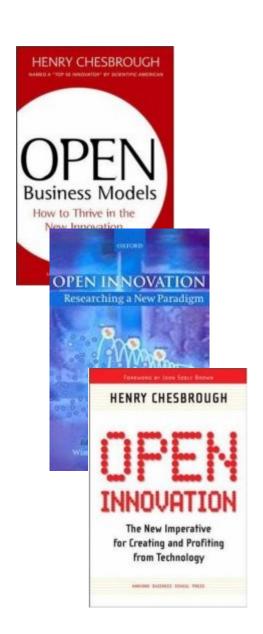
#### Open Source Definition

http://opensource.org/docs/osd

- Free re-distribution of software
- Availability of source code with software
- Derived works allowed
- Integrity of author's source code be maintained
- No discrimination against persons or groups
- No discrimination against fields of endeavor
- Distribution of license
- License must not be specific to product
- License must not restrict other software
- License must be technology-neutral



#### **Better Features**



Innovation / new ideas from other companies

Open Innovation paradigm treats R&D as an open system

Firms can and should use external ideas as well as internal ideas

Brainstorming with experts from different companies = <u>better</u> features

Open Innovation: Researching a New Paradigm, e.g. IBM 500 US patent for Linux

#### Better Support

- Direct access to developer
- Access to an open source community
- The same people developing the adaptations are developing the main product and handling support, this is typically not case with proprietary tools
- Fast availability of bug fixes and workarounds

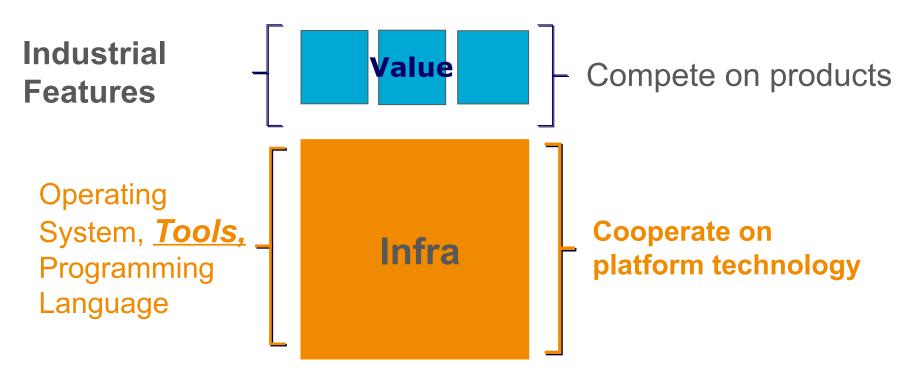
#### Better Support

- Support is at the core of the business model for Open Source companies
- Support commitment typically through support subscriptions
- Capability to contract with several actors

#### Software Development Cost Structures

Majority of costs can go to build and support infrastructure for which companies derive zero differentiating product value.

Focus all possible energies on value, and get everything else from open source, or help build it in open source



## Lowering barrier for technology adoption

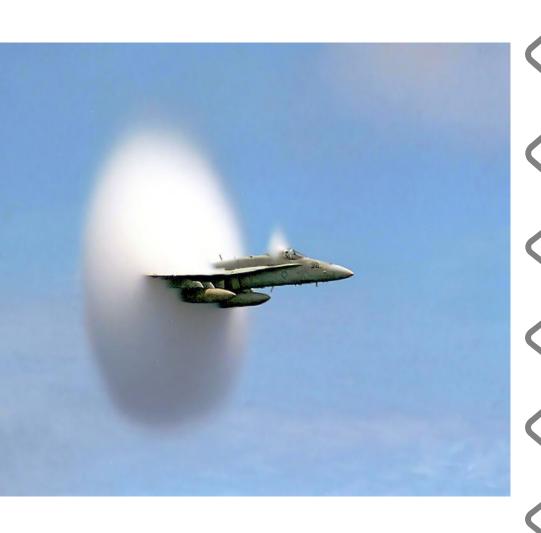
Universities rely on open source tools Developers use open source tools

Open Source is now mainstream in the industry (cf Gartner survey 02/2011)

50% organizations adopted OSS solutions

Better adoptions = easier deployments.

#### Development Speed



**Small Learning Curve** 

Innovation, advanced feature

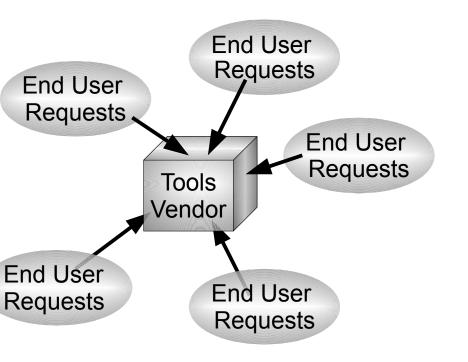
More Features

Re-Use

↓Cost ↑Improvement Budget

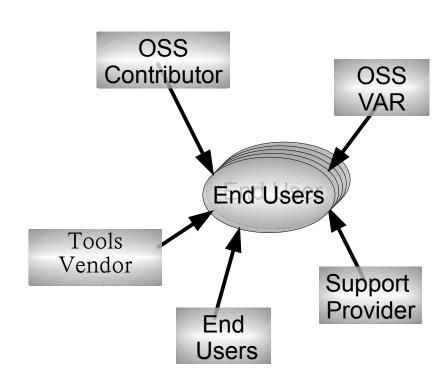
Controlling our own destiny

#### Switching to an Industrial User Strategy



Users need to adapt to the tools
Typically less than 20% Features Requests accepted





Users get the right tools for their needs

At least **80%** Features Requests implemented as generic features

**20%** implemented as user extensions

Polarsys Target ecosystem

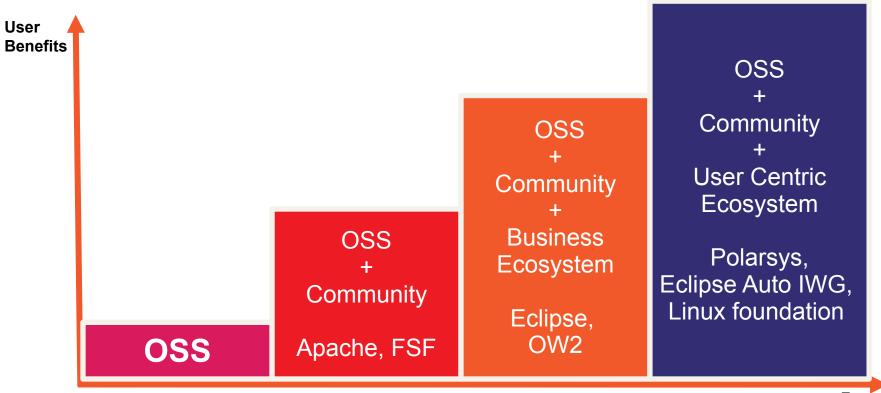
# Open source license is not enough for industrial end users

- IP Management
  - Licenses management
  - Copyright
  - Code traceability & ownership
- Manage inconsistency and incompleteness
  - Project fragmentation, integration
- Quality and Maturity
- Need for collaboration infrastructure
- Governance model, e.g. how can someone become a committer

# Open source license is not enough for industrial end users

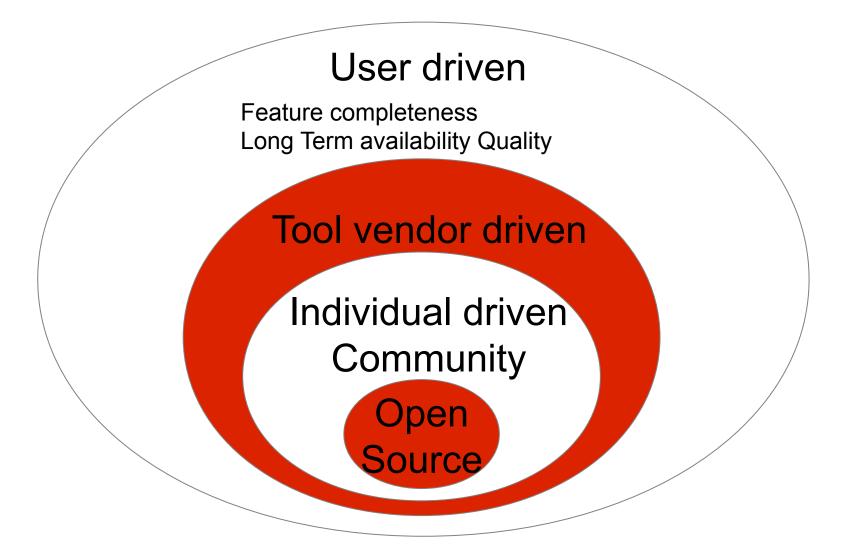
- Ecosystem development
  - Industrial User centric
  - Access to skilled professionals
  - Training, Support, Maintenance
  - Share development of common features between industrial users
- Need for a neutral shared infrastructure
  - Processes to assess tool maturity
    - Share documents for tool certification
  - Very Long Term Support

# A new step in the evolution of OSS ecosystems



Ecosystem Maturity

#### User driven OSS comunities



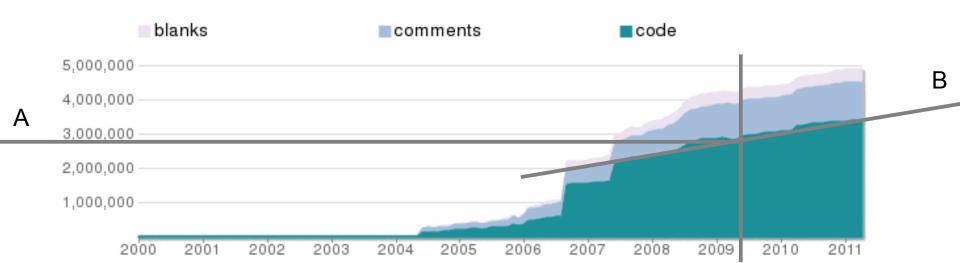
## Cases studies

## Long life cycle in Aeronautics

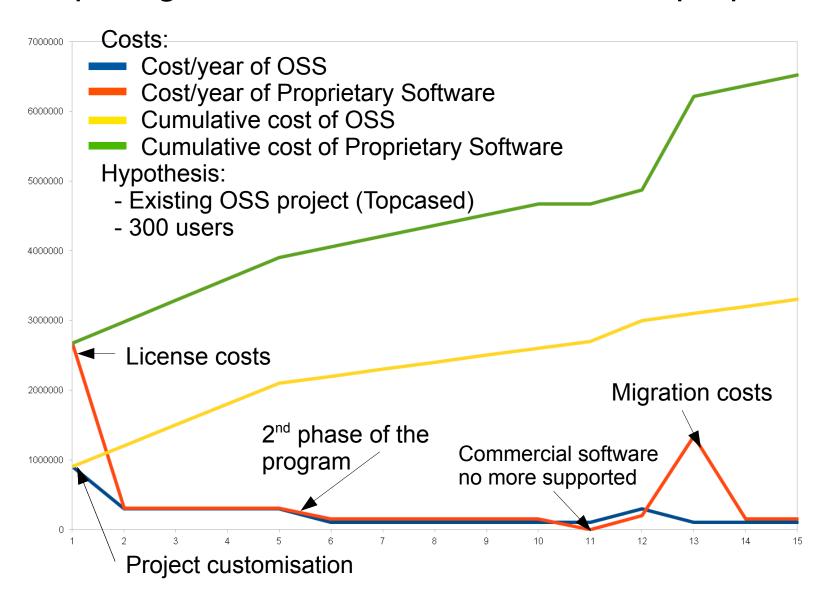


#### Topcased sustainability thanks to OSS

- After its acquisition in 2009, Anyware stopped contributing to Topcased.
- Thanks to the Open Source approach
  - The code base has not been lost due to IP (nearly 3M LoC, line A)
  - The ecosystem was strong enough to find other skilled contributors (no change in the development rate, line B)



## Case Study Comparing MBSE tool cost from OSS vs proprietary



## Case Study Price/Conditions variation for proprietary software

 Clearcase / Clearquest from IBM / Rational are used for On-Board Software Configuration management on all Astrium Satellites projects in France-Germany-UK.

#### Some end-user complaints:

- Maintenance cost price increased in 2011 without any enduser added value: 2009 = 3,2%, 2010 = 3%, 2011 = 8,7%
- Since Rational was acquired by IBM, lack of reactivity on technical support: some reported problems are waiting during several weeks / months
- IBM has changed the deployment procedure which is no more compatible with Astrium infrastructure: solution still to be found

## Case study Migration from Rose → Topcased

- Context: 2 Projects, 2 UML Models, 3000 diagrams, about 30 developers using UML tooling
- The version of Rose used by Airbus is no more supported by the tool vendor
- Need to migrate
  - Migration cost: 65k€ (including models, diagrams, SODA templates, specific tooling and reuseable automated migration tool)
  - Migration duration: 8 months
- Other rationales for the migration to an open source solution:
  - None of Airbus bug reports/feature requests have been taken into account by the tool vendor!
  - Make platform upgrade easier and improve productivity.

# Polarsys Industry Working Group inside



#### **Eclipse History**

- 2001 Eclipse Project by IBM
- 2004 Rich Client Platform
- 2004 Independent Organization: Eclipse Foundation
- 2006 Callisto Release Train
- 2008 Top Level Runtime Project
- 2009 Industry Working Groups
- 2011 Long Term Support Initiative











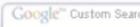
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Users Members Committers

Resources

Projects

About Us



#### About Us >>

- Foundation
- Governance
- Legal Resources
- Contact Us

#### About the Eclipse Foundation

- What is Eclipse and the Eclipse Foundation?
- Services of the Foundation
  - 1. IT Infrastructure
  - 2. Intellectual Property (IP) Management
  - 3. Development Community Support
  - 4. Ecosystem Development
- A Unique Model for Open Source Development
- What is the history of Eclipse?

#### What is Eclipse and the Eclipse Foundation?

Eclipse is an open source community, whose projects are focused on building an open development platform comprised of extensible frameworks, tools and runtimes for building, deploying and managing software across the lifecycle. The Eclipse Foundation is a not-forprofit, member supported corporation that hosts the Eclipse projects and helps cultivate both an open source community and an ecosystem of complementary products and services.

#### Related

- Press
- Memb
- Becor

#### Thank y

Thanks to for their ge infrastruct

#### Members



#### Members of Eclipse in Embedded domains





Inspire the Next















tecnalia)









## Members By Category

#### 175 members

- 11 Strategic Members
- 1 Enterprise Member

1017 committers, representing 75+

organizations **Strategic Members** 



















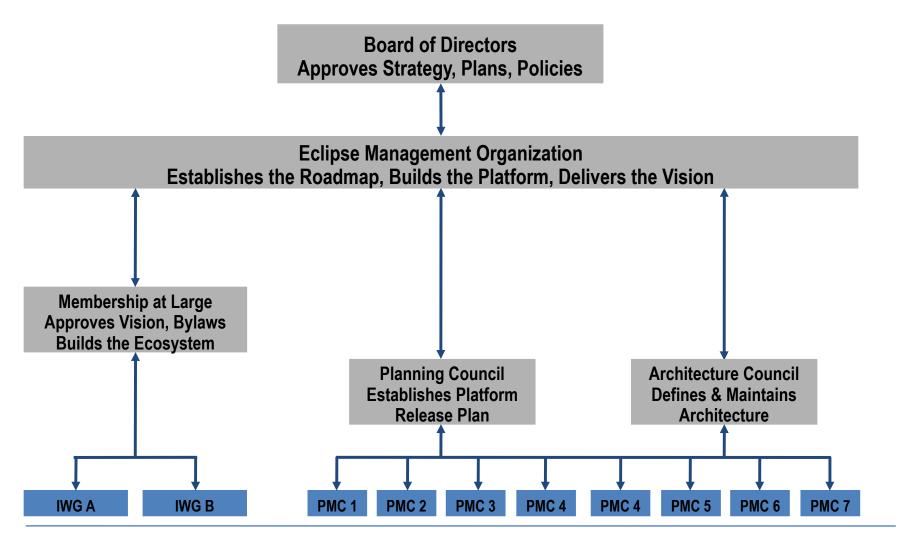


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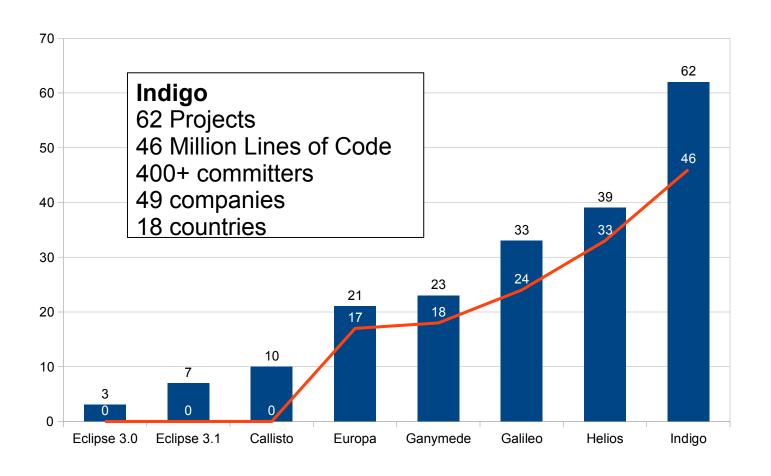
**Enterprise Members** 

BlackBerry.

#### Eclipse Governance Structure



#### World Class Reliability



## **Industry Orientation**

2009 – Definition of Industry Working Groups

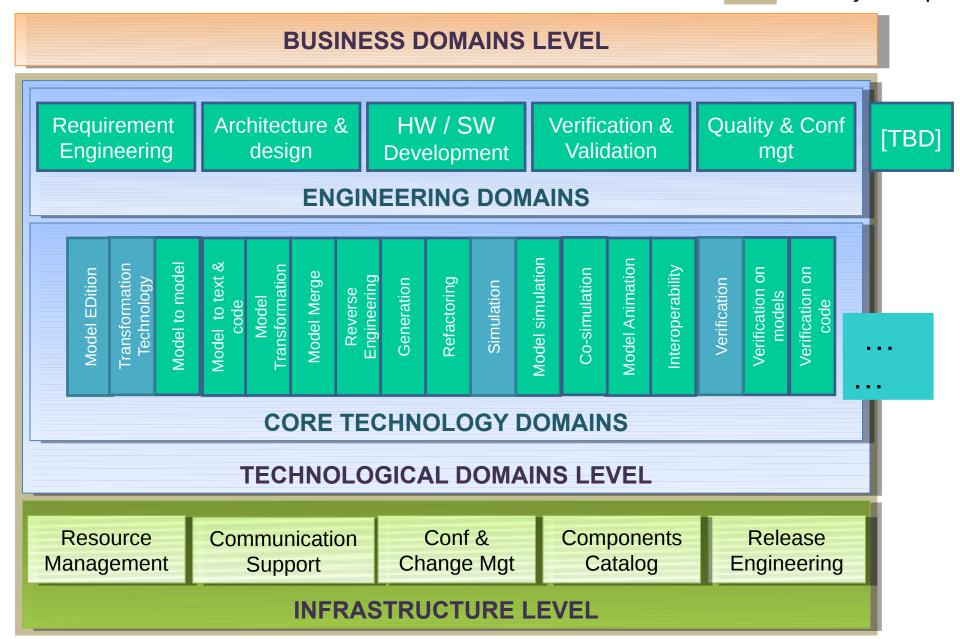
2010 – Automotive IWG

2011 – Long Term Support IWG

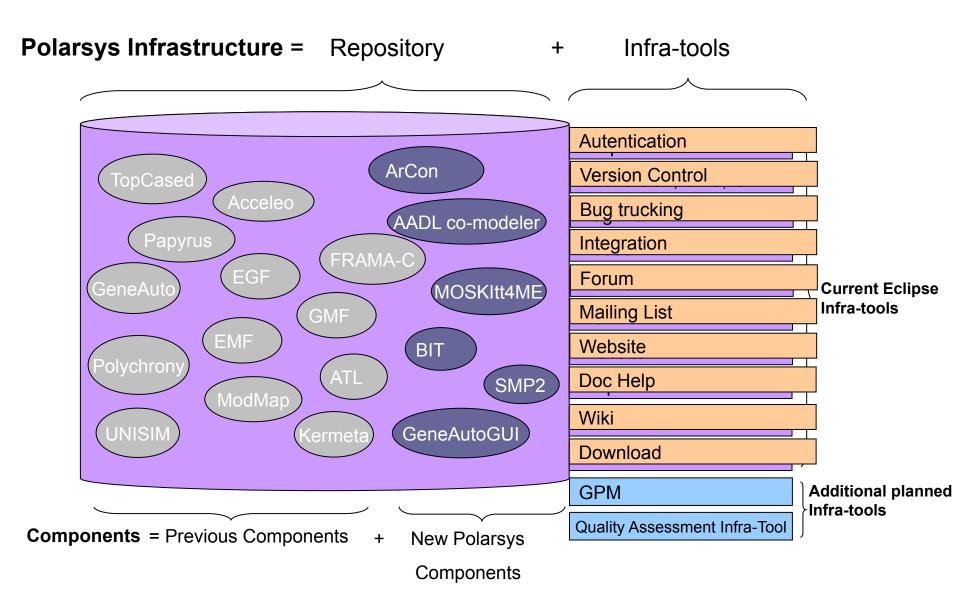
2012 – Polarsys IWG

#### Polarsys Technological Domains

Polarsys Scope



#### Polarsys Candidate Components



# OSS collaboration infrastructure (Provided by Eclipse)

- Collaboration infrastructure
  - Source code repositories, forum, mailing list, wiki, ...
  - Development process, meritocracy, ...
- Intellectual Property Management
  - License management
  - Copyright
  - Contribution traceability & ownership
  - Manage licenses compatibility

## Polarsys Long Term Support

- Vendor neutral approach for
  - Long Term Availability
  - Ensure shared best practices
  - No vendor lock-in on build processes
- Not an intermediary between Providers and Users
- Common infrastructure (CBI) operated by the Eclipse Foundation
- Provides VLTS
- Foster the Long Term Support Ecosystem
- Private LTS binaries

#### Polarsys Qualification kits

- Qualification Kits are Polarsys private documents
- Provide base documents to be adapted for specific certification process
  - Component development plan
  - Component test plan
  - •

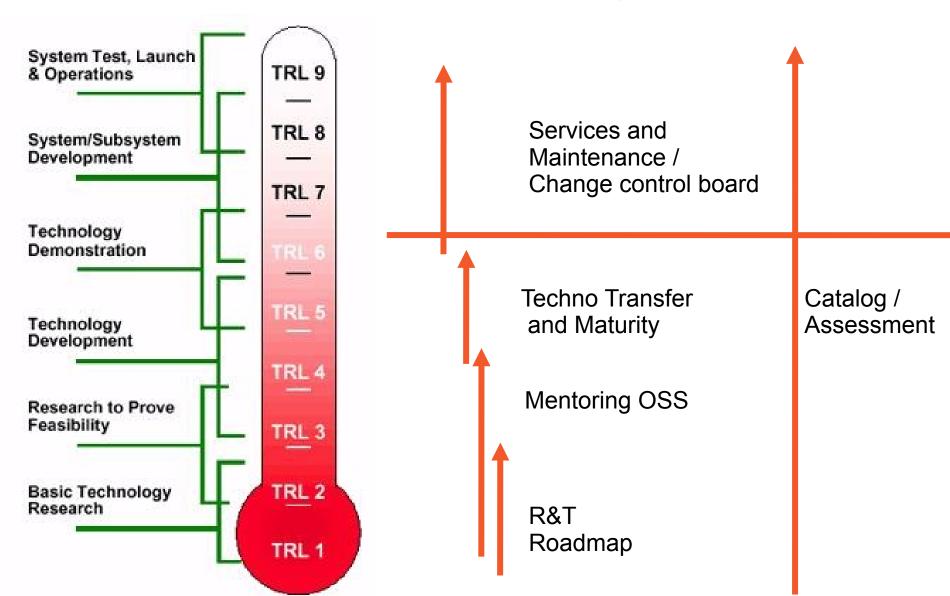
#### Polarsys Branding Process

- Structures the Providers eco-system
- Branding process identifies
  - Committed service providers
  - Skilled service providers
- Brand recognizes a proven expertise and investment in the technology
- Complements the OSS meritocracy
- Only accessible to members

# Polarsys Project Planning Boards for OSS projects

- Project Planning Board
  - Drive the change process
  - Users prioritize new developments and fixes
  - Typically done with quarterly meetings
- Complements Project Management Committees
  - PMC are driven by developers and committers
- Balancing innovation and industrial quality

## TRL & Polarsys



#### Polarsys pillars

Open innovation

Maturity & Quality Assessment

Long term availability

For tools for the development of critical embedded systems

